



***** **

12/01/1970 (54 ans)

Married

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Sainte-Foy-lès-Lyon (69110)

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Key accounts manager, Sénior

EXPERIENCES PROFESSIONNELLES

- janv. 2013 /** EBARA, centrifugal pumps manufacturer
Graduated from ESSEC in "International operational Management". (Level II)
- janv. 2004 / déc. 2015** **Key accounts manager / Nuclear Market Manager**
in Energy market and main EPC. (Technip, FW...)
- Position Sterling SIHI on Energy market by developing main actors such as EDF, Alstom, Areva... (Referring Alstom Worldwide).
- Sales manager for the market of the 2 EPR in China and for the EPR of Flamanville.
- Responsible of UK's EPR project.
- janv. 2003 / janv. 2004** **Sales engineer**
Following
and developing industrial customers on a geographical area.
- janv. 2001 / janv. 2003** **Technical and commercial back office**
Sterling SIHI, pumps manufacturer
- janv. 2001 /** Sterling SIHI, pumps manufacturer
Nuclear market manager worldwide.
- janv. 1999 / janv. 2001** GEFI, vacuum pumps specialist
- In charge of France distributors.
- Creation implementation of pricing policies and management of a distributor's network in France
- janv. 1994 / janv. 1999** **Regional manager eastern France**
EBARA, centrifugal pumps manufacturer
- Development and monitoring of specialized distributors and OEM's.
Training
- janv. 1992 / déc. 1993** IDRAC Lyon
: Companies auditing and diagnostic.
- janv. 1991 / janv. 1992** IDRAC Lyon
: SME management.
- janv. 1989 / janv. 1991** IDRAC Lyon
: BTS (Two-years technical degree in business)
- janv. 1989 /** **Graduated BAC B.; Advanced level**
Notre Dame Des Minimes (69)
** German : Notions.*

Interests
** Œnology*

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Sports

Volley Ball, Rugby

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DIPLOMES ET FORMATIONS

juin 2012 / sept. 2013

Ecole de commerce - BAC+4

IDRAC / ESSEC (Management Operationel International)